



Proposal Evaluation

Aboveground Fuel and Fluid Storage with Related Hardware, Software, and Services RFP #081524

		Acterra Group, Inc.	Computrol Fuel Systems Inc.	Core Engineered Solutions, Inc.	Dover Fueling Solutions	E.J. Ward	FuelCloud OPCO	Gilbarco Inc
Possible Points								
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	43	41	39	35	35	42	40
Ability to Sell and Deliver Service	150	111	110	104	113	108	118	124
Marketing Plan	100	70	76	68	71	79	71	75
Value Added Attributes	100	74	85	70	73	74	81	79
Depth and Breadth of Offered Equipment, Products, or Services	200	198	193	199	186	183	195	191
Pricing	400	287	294	291	285	301	310	300
Total Points	1,000	782	799	771	763	779	817	809
Rank Order		7	6	9	11	8	4	5

		Graco Inc	JF PETROLEUM GROUP	Metro Environmental Services, LLC	Multiforce Systems Corporation	SYN-TECH SYSTEMS, INC	Titan Chemical Transfer Solutions, LLC	Western International, Inc. DBA Western Global
Possible Points								
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	34	38	31	37	40	41	39
Ability to Sell and Deliver Service	150	108	129	95	114	129	130	118
Marketing Plan	100	86	80	68	74	68	80	80
Value Added Attributes	100	75	84	60	71	80	78	76
Depth and Breadth of Offered Equipment, Products, or Services	200	171	200	180	175	182	203	200
Pricing	400	260	299	254	260	265	309	314
Total Points	1,000	733	829	688	731	764	840	825
Rank Order		12	2	14	13	10	1	3

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